

COMMERCIAL CASE STUDY



✓ERICOM®
The Future Of Technology - Today.

TenHats

TenHats, an Information Technology and Services company, needed to expand the infrastructure in its colocation data center in Knoxville, Tennessee. To continue providing cutting-edge data center services and value-added solutions to customers, this technology company required the installation of new equipment in their existing infrastructure, as well as a plan for equipment to be purchased later for future expansion.

The company needed a manufacturing partner with experience in planning, designing, and deploying network infrastructure and connectivity solutions for data center environments to carry out the project on time and within budget. Vericom was selected to engineer, produce, and supply turnkey, scalable solutions for its fully redundant data center.



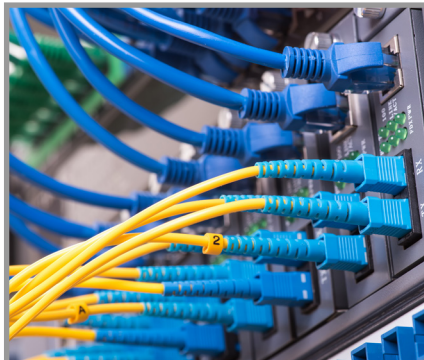
Network & Server Cabinets



Aisle Containment Solutions



Cable Runway Systems



Connectivity Solutions

SCOPE OF WORK

• Produced & Supplied:

- 30+ Network & Server Cabinets
- Aisle Containment Solutions
- Cable Ladder Rack System
- Fiber Cable Tray System

• Custom Configuration Services

- Customized All Products To Meet Unique Requirements Needed To Maximize Performance In Existing Data Center

• Installation Services

- Assisted With Delivering, Powering, Connecting, Securing, Housing, Organizing, & Managing Installation Of All Products

RESULTS

By partnering with Vericom, TenHats made significant, sustainable improvements to its data center infrastructure and stayed within scope, budget, and time constraints. These improvements met or exceeded all company and customer needs and specifications. The infrastructure now supports their current workload and is built to handle future upgrades as their business evolves.



We design for manufacturability, minimize product complexity, and have quality controls and best practices in place to reduce your project costs.



We apply accuracy in scope development, effective planning & scheduling, forecasting needs, and problem-solving to streamline your project schedules.



We actively listen to and accept feedback, monitor and report on progress, and perform risk management strategies to maximize your project results.

• Let Vericom Help With Your Next Project •

We provide network infrastructure and connectivity solutions for enterprise, government, and operator markets. We are committed to manufacturing quality products for our valued partners, and we are very proud of our exceptional production capabilities and quick turnaround time. With an end-to-end solutions approach, we can produce what you need with the customization you desire.

From simple upgrades to complete data center build-outs, we can help take your next project from start to finish. Reach out, and let's talk about it. We cannot wait to partner with you!